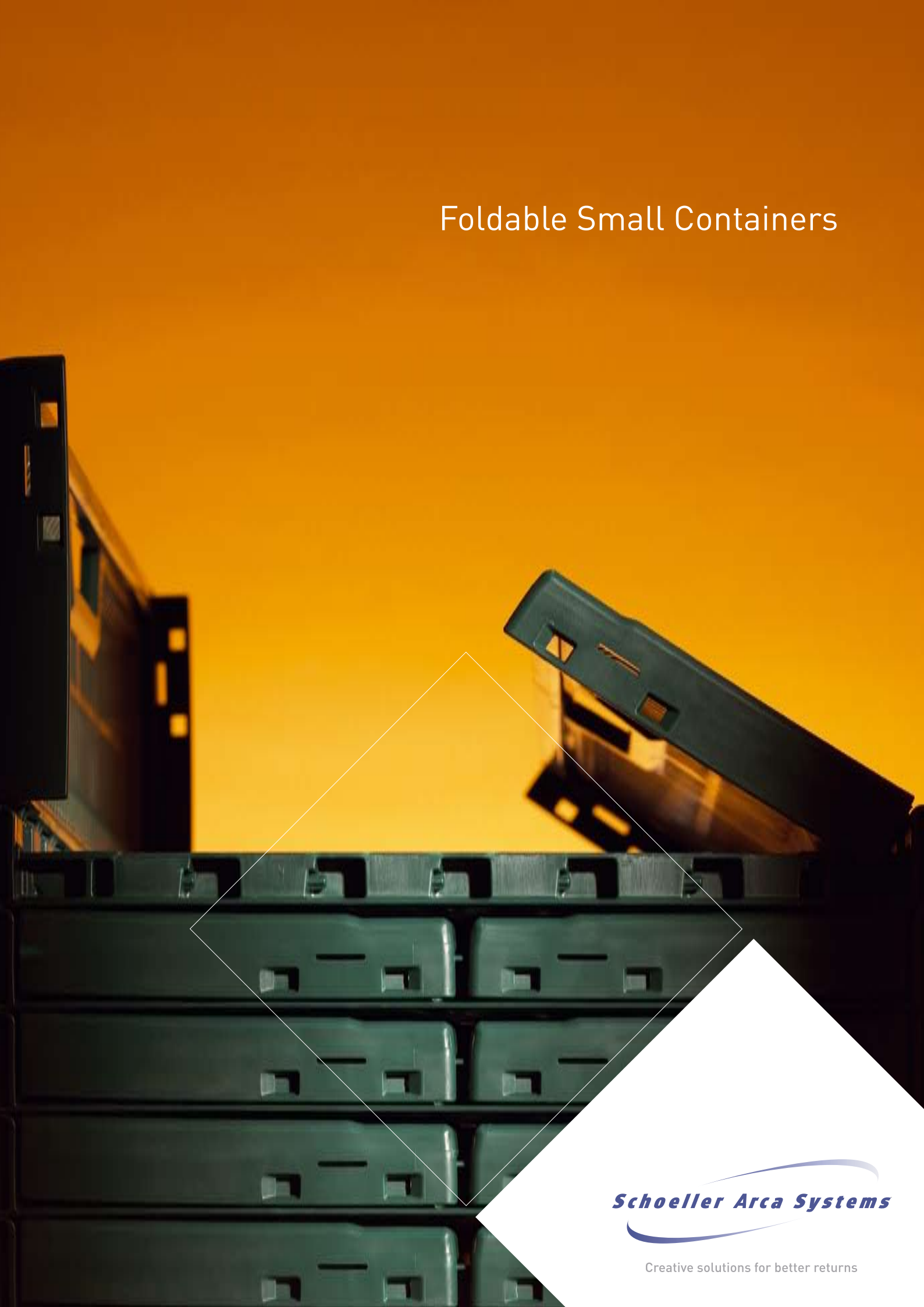


# Foldable Small Containers



*Schoeller Arca Systems*

Creative solutions for better returns

## Innovative partnerships

Schoeller Arca Systems combines plastic-based systems for materials handling with expert know-how and groundbreaking technology. We are committed to meeting our customers' needs and innovate continually on their behalf. The result of this innovative spirit is an unrivalled range of efficient, well-designed distribution systems.

Schoeller Arca Systems sets the standard for foldable small containers. We do this not only in terms of offering groundbreaking product features, but also by finding comprehensive and sustainable solutions to meet your demands throughout the product life cycle and beyond.

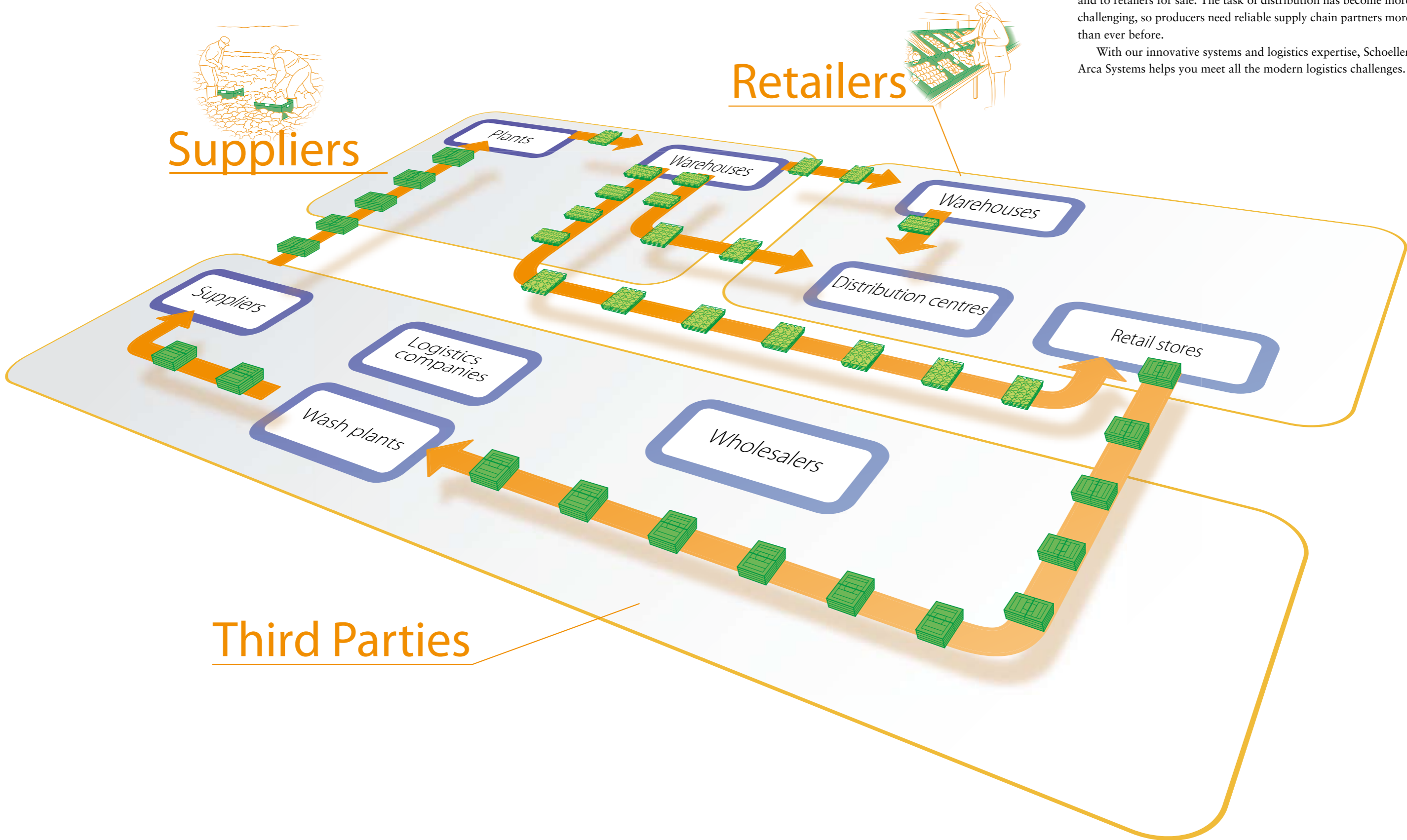
We offer third-party solutions with regard to financing, equipment pooling services and maintenance. And as evidence of the residual value of our containers, we also offer to purchase back, discard, or recycle the old containers at the end of their useful life.

As a reliable and forward thinking business partner, we aim to help you improve your supply chain in every possible way. We not only come up with solutions that match your requirements, but propose ways to optimise your entire logistics process.

# Logistics in the global village

Modern consumers are used to having daily access to goods from all around the world and as a result, supply chains are getting increasingly complex. Products and components all need to be moved around from one production site to another, to warehouses and to retailers for sale. The task of distribution has become more challenging, so producers need reliable supply chain partners more than ever before.

With our innovative systems and logistics expertise, Schoeller Arca Systems helps you meet all the modern logistics challenges.





## Sustainable solutions

Here are some of the key benefits you get when you choose our Foldable Small Containers:

### COST EFFECTIVENESS

Detailed cost models clearly show how distribution solutions from Schoeller Arca Systems can optimise your entire logistics flows. The compact measurement of a folded container keeps your return freight costs to a minimum. Designed for easy washing and drying, our containers also help you keep energy costs down.

### ENVIRONMENTAL PERFORMANCE

Our containers meet all environmental requirements and are set to be re-used for a large number of trips. At the end of their lifetime, the materials (polyethylene or polypropylene) can be recycled and reused.

### LOW BREAKAGE RATE

Our systems have a low breakage rate and require very little maintenance, which means they rarely have to be taken out of the distribution loop. If a breakage should occur, it is usually easy to repair or exchange the damaged components.

### ERGONOMIC DESIGN

All container systems are designed with the safety of users in mind. Clear markings of the maximum weight for manual handling and ergonomic handgrips are two important examples of this principle at work.

### COMPATIBILITY

Our container systems come in a variety of sizes, enabling swift and seamless integration into virtually any logistics system or supply chain. Some containers are not limited to standard pallet sizes, but designed for optimal space utilization of vehicle capacity, thereby further improving efficiency and flexibility.

# The design challenge

When designing foldable small containers, the main challenge is to achieve the strength and stability of a rigid container whilst adding the economic benefits of a folding one.

In an ideal world, a foldable small container would meet two entirely different sets of requirements: when set up it would offer the greatest strength and volume for safely storing and transporting goods; when folded for return transport or storage, it would take up as little space as possible.

Foldable Small Containers from Schoeller Arca Systems go far towards meeting these apparently contradictory: They have an excellent strength: volume ratio thanks to a practical sidewall locking system that is both simple and secure. When empty and folded, the containers have an extremely low folded height, saving space in both storage and return transport.

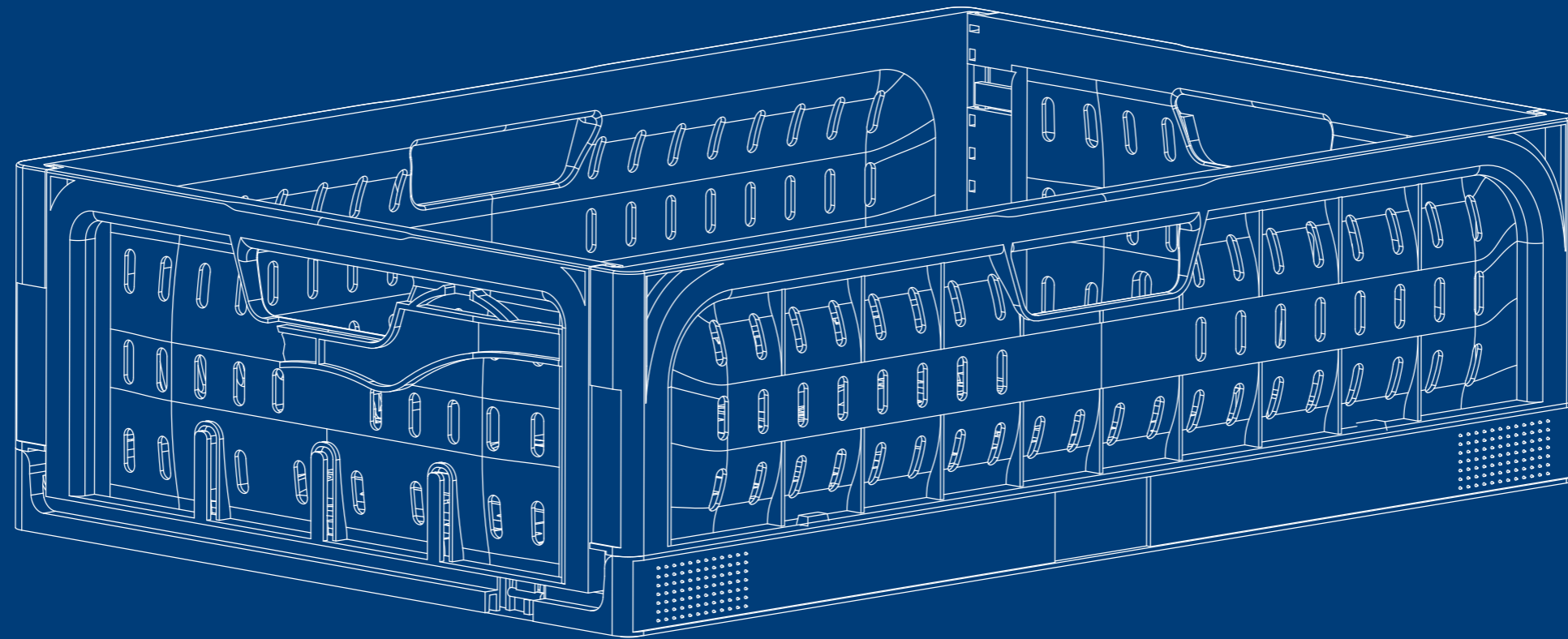
The interface measurement between base and sidewalls is optimised for safe and stable stacking.

The simple design of the locking systems makes life easier for manual operators, and at the same time ensures the containers function well in automated handling systems.

Several different locking functions are available. All are simple to use and enable containers to be folded or unfolded swiftly and without tools.

Numerous options are available for tracking and tracing containers, such as barcodes and embedded or welded-on chips or antennas for remote monitoring by RFID.

Branding options: a selection of colours and company logos can be moulded or screen printed. In-mould labelling (IML) is available for high quality marking operations.



The containers smooth, soft surface design and a low number of reinforcement ribs lead to optimal hygiene and maximum product protection.

Lids are available as an optional extra on certain versions.

Slots or openings in the base enable adequate ventilation and minimise water retention (important in outside storage situations and after washing). They also reduce weight without compromising on stability.

These containers are easy to maintain since all vital parts are exchangeable. All damaged components can be recycled.

The design of sidewalls, hinge and locking systems leads to an easy, efficient and ergonomic set up/folding.

Minimal use of raw materials and choice of non-absorbent plastic (PP or PE) give a low and consistent tare weight.

Labels can be attached to the container in the label holders; adhesive labels can be affixed to the pin-dotted area.

## Applications and segments

Our versatile Foldable Small Containers are used in a wide range of industries and applications. Although most frequently used in manual handling situations, they are also designed to function well in automated systems. The breadth of our product range ensures that customers usually find a solution to meet their needs – regardless of application or product handled, and regardless of cost or performance required. In addition, we are always open to discussion about special developments and product adaptations.



### FRESH PRODUCE

Especially suitable for the distribution of fresh produce, our Foldable Small Containers allow growers to pack directly into the distribution units. No repacking is required before these are sent through the various distribution channels to retail outlets. The containers also serve as excellent sales units since their clean, attractive appearance appeals to end consumers.



### RETAIL

Our Foldable Small Containers are popular in retail materials handling such as textiles and high street chemists where their low weight and correct proportions facilitate a smooth shelf replenishment process. They can also be included in advanced supply chain operations, used in conjunction with dollies, lids and so forth.

### AUTOMOTIVE

The automotive industry uses our Foldable Small Containers to carry components from OEMs and other suppliers directly to the assembly line. They are also employed extensively in spare part handling.



### PHARMACEUTICALS

Our Foldable Small Containers offer the highest stability and protection for fragile and valuable products like pharmaceuticals. They can be firmly sealed with a lid, preventing pilfering, product damage and greatly reducing the risk of drugs falling into the wrong hands.



## Case study

# Boots



The space saving PreLog system

“As the retail trade continually changes and new demands arise, it is important that logistics are flexible and updated in order to react to such a dynamic environment.”

### BACKGROUND

Boots Plc is the UK’s largest health and beauty retailer, with over 1400 stores carrying everything from prescription drugs and beauty products to small appliances, electronics, cookware, household items, stationery, toys and food. Boots stores vary in size from village chemist’s shops to extensive retail space in large shopping centres. This diversity in both the range of products handled and the size and type of retail space presents particular challenges to the supply chain.

### THE CUSTOMER’S REQUIREMENT

In the journey from a supplier’s central warehouse to the store shelf, Boots Plc used a variety of different packaging and transport solutions, each adapted to one phase of the supply chain but not suitable for the next. The customer wanted a “store friendly supply chain” that would be compatible with all phases of transportation, storage and shelf display, avoiding wasted space within vehicles and increasing efficiency during unloading of wares and restocking of store shelves.

### SOLUTION

Schoeller Arca Systems designed a combination of stackable, foldable containers in different sizes, to be used with a dolly at every stage of transportation from the warehouse to the store shelf. The key building blocks of the solution are 600 x 400 and 300 x 400 folding containers of the same height (235 mm) and an 800 x 600 dolly. With built-in straps for load security, the complete unit ensured that vehicle space utilization was optimized.

### IMPLEMENTATION

The containers all fit together, whether stacked or folded, and all remain within the 800 x 600 foot print. The 600 x 400 and 300 x 400 containers are the same height, ensuring that whatever the combination of containers used, the stack of containers would be the same height when set up. Containers that work throughout the entire supply chain eliminate the need to transfer products from one container to another. The containers stack efficiently in vehicles, saving space, while orders assembled at the first warehouse do not need to be re-handled until they are delivered to store shelves. Additional products can be added to the same stack at subsequent warehouses.

### RESULTS

Selected to increase efficiency in the supply chain, Schoeller Arca Systems products proved to have added benefits for Boots Plc. The use of plastic containers reduces the noise of loading and unloading operations to the retail outlet, improving working conditions for staff and extending the hours during which deliveries can take place, even in residential areas. The elimination of metal cages also means a reduction in injuries, while the container sizes, adapted to their contents, ensure that employees don’t lift excessive weight. The folded, empty containers due for return to the warehouse can’t accumulate rain or litter, while saving space at the back of the store.



Case study

## Brico Dépôt



Collapsible Distribution Container, 600 x 400 x 220 mm

“Our choice of Schoeller Arca Systems as a supplier was not only based on the fact that they could offer the right product at the right price; in our earlier dealings with the company, we also noticed and appreciated the high quality of service they provide.”

### BACKGROUND

Brico Dépôt is a group of DIY stores in France. It, and another well known DIY chain called Castorama, are both owned by the UK's Kingfisher Group. While the former serves the basic needs of home owners and small industrial operations, the latter targets the “luxury” side of the DIY market. Brico Dépôt has about 100 outlets.

### THE CUSTOMER'S REQUIREMENT

Brico Dépôt first contacted Schoeller Arca Systems in 2004 expressing the desire to purchase a convenient small plastic container to offer its customers as a storage and transport unit. The containers would be sold for secondary storage in the home for items as diverse as fruit, old clothes and garden tools. They would also be offered as distribution units to companies running small manufacturing operations. Besides being light in weight, the containers should offer sufficiently good value for money to suit this price-sensitive target group.

### SOLUTION

From among its existing product range, Schoeller Arca Systems found a solution that met all these criteria and a few more besides. The chosen product was a collapsible plastic

container measuring 600 x 400 x 220. Folding down like a concertina, this model takes up very little space when not in use and has a good strength: weight ratio when set up. Being made of recycled materials, it also appeals Brico Dépôt's customers as the environmentally friendly choice.

### IMPLEMENTATION

Schoeller Arca Systems delivered the first shipments of collapsible containers to Brico Dépôt stores around the country in 2005. After a few weeks of high sales, the stores realised they needed a way to prevent containers from running out. A security stock system was therefore implemented and this is now running smoothly.

### RESULTS

Although it's still early days, the Schoeller Arca Systems container is selling really well and the stores' customers certainly seem to appreciate its versatility. Key advantages are that this small collapsible container can fit in the boot of any car, and is equally at home in a garage as in a factory warehouse.

Case study

## Douglas



Clever Move Box, 400 x 300 x 240 mm

“The new system is highly space efficient, which means that more of the store's surface area can be used for display instead of storage. Given the real estate prices in Germany's city centres, this means significant savings!”

### BACKGROUND

With approximately 470 stores around the country, Douglas is Germany's largest perfumery chain. Its outlets stock a broad and diverse range of beauty products, which used to be delivered directly to the stores by numerous different suppliers using a variety of different distribution units. Managing the receipt of these goods was time-consuming and inefficient for the shop assistants.

### THE CUSTOMER'S REQUIREMENT

Douglas decided to tackle its handling challenges by setting up docking centres to which all goods would be sent prior to being transported to the stores. At these centres, the products would be organized into categories according to how they are displayed in the shops i.e. with all hair, nail or skin care products already batched together. The shops would then receive one delivery per day instead of five or six and the shelves could be replenished rapidly each morning before opening up.

### SOLUTION

To transport and store products from the docking centre to the retailers, Douglas chose a Schoeller Arca Systems' Clever Move Box. With a seal to secure the contents against theft

and a folding mechanism that guarantees the container's stability, this returnable plastic distribution system is ideal for transporting valuable or vulnerable goods. Its practical load performance and stacking capacity are above the norm for its size, and it can be used in conjunction with a dolly.

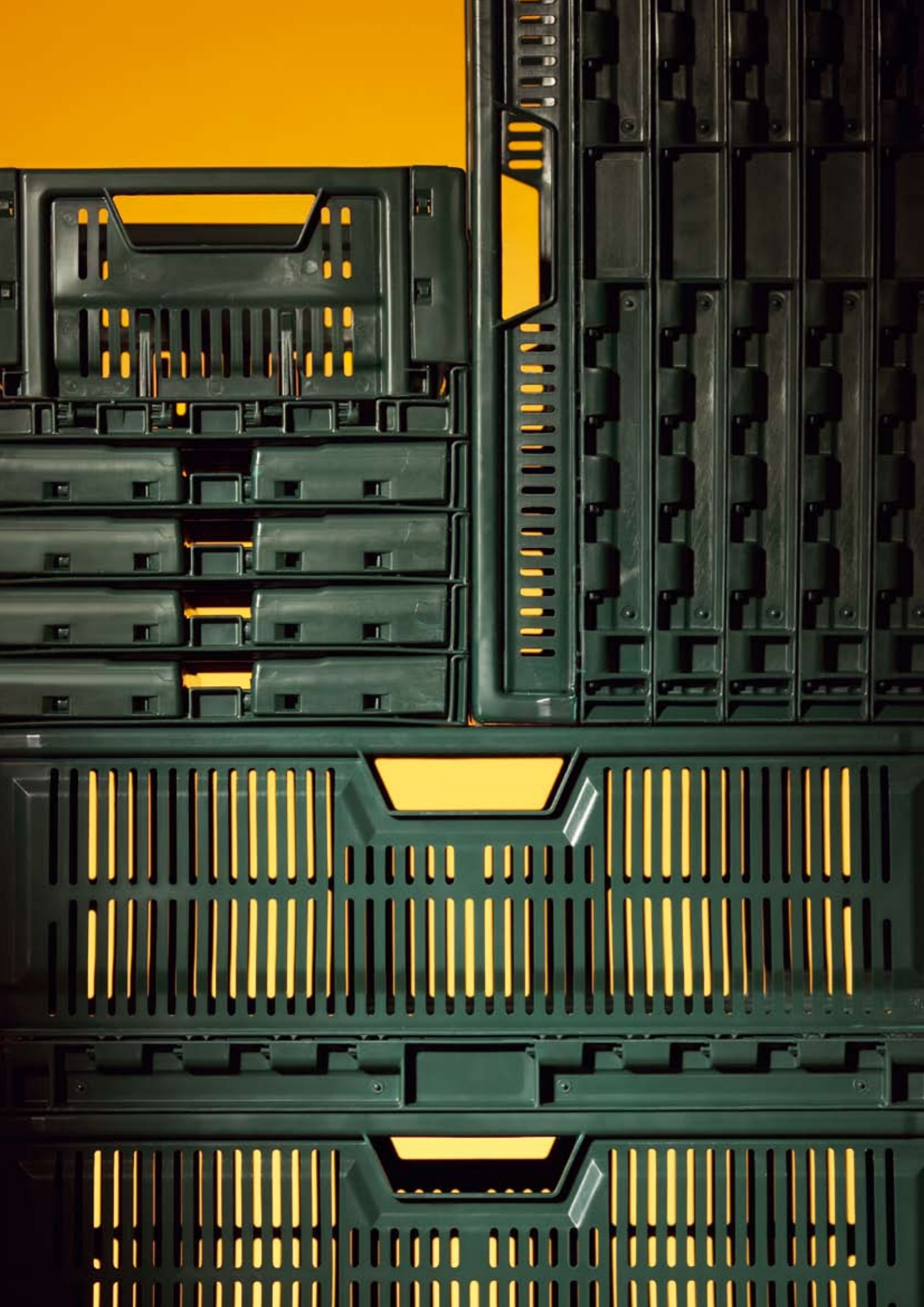
### IMPLEMENTATION

Douglas' new distribution system was tried out in one area of Germany before the full roll-out. The trial in this first area proved so successful that the other three areas quickly followed suit.

### RESULTS

Douglas has neatly resolved its handling challenges by using the Clever Move Box. Being small in size, these containers ensure that retail staff does not carry dangerously heavy loads.

With just one delivery of goods per day, they spend less time receiving goods and re-stocking the shelves and can spend more time taking care of customers instead. Finally, the new system is highly space efficient, which means that more of the store's surface area can be used for display instead of storage. Given the real estate prices in Germany's city centres, this means significant savings!



Case study

## Pooling companies: IFCO, EPS and other



IFCO container

“As the retail trade continually changes and new demands arise, it is important that logistics are flexible and updated in order to react to such a dynamic environment.”

### BACKGROUND

These days the plastic containers used by pooling companies have a relevance that goes beyond mere transport. In recent years, retailers have come to understand how using an appealing hygienic container design and a uniform colour throughout their stores can attract consumers. Plastic containers are gradually replacing disposable cardboard packaging units and being used at point of sales units as well as for storage and transport.

### THE CUSTOMER BASE

Fresh fruit and vegetable producers typically (though not exclusively) form the customer base of pooling companies. The advantages for this target group are obvious: whereas producers would only need a container fleet once a year at harvest time, the pooling companies can use them all year round, providing services to different customers as their crops ripen.

### SOLUTION

Schoeller Arca Systems makes a variety of containers for the major pooling companies. Each has its own development programme with Schoeller Arca Systems providing a range of unique features – such as special bar-coding and opening devices. What all our containers have in common is their extremely low folded height. The importance of this cannot be underestimated, since when transporting goods over long distances, every millimetre of space counts. With smooth and

flat surfaces, our plastic containers do not collect dirt; they are easy to clean and easy to dry. Schoeller Arca Systems containers are also lightweight, which lowers transport costs and is good news for handling staff. Using the latest advanced production techniques, container stability is not compromised even though weight is low.

### IMPLEMENTATION

Pooling companies take the greater share of responsibility for this closed loop system. They fold down, clean and return the container to the producer after each rotation. They also guarantee consistent quality, by mending or removing damaged containers from the fleet.

With the ongoing development of worldwide pooling networks, the same containers can be used in different markets, thus further increasing distribution efficiency.

### RESULTS

The fruit and vegetables stay fresher for longer in plastic containers, thanks to the hygiene of the smooth plastic surface and the ventilation holes. This leads to fewer product losses and ultimately saves the food industry a lot of money.

With a service life of approximately 10 years, plastic containers can be re-used many times, and eventually the plastic material can be recycled. This relieves pooling companies of the heavy burden of disposal and relieves the environment of much unnecessary waste.

Case study  
Faurecia



PreLog 65314 S

“Since the delivery, we haven’t had any complaints from our users anywhere in Europe. This is one of the most efficient crates with regard to cost reduction, weight and quality.”

**BACKGROUND**

Faurecia is a French company that supplies the automotive industry with car seat parts such as head rests. It has manufacturing operations in the Czech Republic, Slovenia, Croatia and Poland. From these factories, the parts are delivered to the car assembly plant where they are mounted manually into complete seats, before being put inside the cars.

**THE CUSTOMER’S REQUIREMENT**

With parts arriving in numerous different kinds of distribution units, operators at the assembly plant found they were spending too much time handling deliveries. In an effort to increase efficiency and reduce handling time, Faurecia therefore decided to source a standard container that could be used for all deliveries. Due to load limitations, they needed a light weight container designed to carry a maximum of 15 kg.

**SOLUTION**

Schoeller Arca Systems rose to the challenge, offering Faurecia a PreLog a new size of foldable small container developed especially to suit the automotive business (dimensions 600 x 500 x 314). This container could be easily palletized, yet was strong enough to stack four layers high. When stacked, the four containers required just one lid to protect the top layer.

**IMPLEMENTATION**

A prototype was implemented in 2004 and tests showed that the locking system required modification. Once this had been carried out the product functioned well, and has led to some very positive results for Faurecia.

**RESULTS**

This new container is more user-friendly than previous models, which adds to the comfort of the handlers and leads, in turn, to better productivity at the assembly plant. Being a foldable distribution unit, the PreLog takes up very little space on return trips, which means considerably lower transport costs.

Case study  
Cogit



PreLog 64165 P

“Whenever a modification is required or a problem needs to be resolved, our contact at Schoeller Arca Systems is quick to react. That’s something we really appreciate”.

General manager, Cogit Pooling System, France.

**BACKGROUND**

Cogit is a pooling company that rents out plastic containers to fruit and vegetable producers in the Bordeaux region of France. It delivers clean, empty containers to producers, who use them to transport fruit and vegetables to supermarkets across the country. When empty, Cogit collects the containers from the retailers, cleans them and sends them back to the producer, thereby completing a resource-efficient distribution cycle.

**REQUIREMENT**

What matters most to the fruit and vegetable producers is that their goods arrive in peak condition. This is especially important when the product is soft and can easily be damaged. Air must be able to circulate around the container so the contents stay fresh; the height of the container’s side walls must be adequate to protect the product without wasting space in transport and storage.

Retailers want a container that looks good in the store and attracts consumers. Another key concern for them is disposal of secondary packaging. EU legislation requires the retailer to take responsibility for this and with one-way packaging it can be both costly and inconvenient.

Cogit contacted Schoeller Arca Systems in search of a solution for all these supply chain needs.

**THE SOLUTION**

Schoeller Arca Systems proposed the PreLog range of foldable containers, which have common base dimensions 600 x 400 but vary in height from 115 mm to 235 mm. Holes in the sides permit good ventilation, thus preventing the fruit or vegetables from rotting, at the same time as making the contents visible inside the container. Being a returnable plastic system, PreLog eliminates the need for retailers to worry about packaging disposal. Moreover, its ergonomic handles and low weight make lifting easy for staff both at the producers and the stores.

**IMPLEMENTATION AND RESULTS**

PreLog is a durable plastic container system that can be used again and again, so it satisfies the key performance criteria for a pooling company like Cogit. And repeat orders for increasing quantities of PreLog containers testify to the system’s popularity among rental customers. However, equally important is the good communication and close working relationship that Cogit enjoys with Schoeller Arca Systems.

At Schoeller Arca Systems we are continually innovating in order to make life easier for our customers. That means our product range is always expanding. For example, one recent addition to the range is a container system designed specifically for use in assembly lines and groundbreaking handling systems.

Below you will find a brief explanation of the product families we categorise as Foldable Small Containers. Should you require further information about the various products, please refer to our web site and product catalogue, or contact your nearest Schoeller Arca Systems office.

### PRELOG

The PreLog products have a number of features that make them ideal for use in the storage, distribution and display of fresh produce: the containers' surfaces have a minimum of recesses making them easy to keep clean; their smooth walls and base protect the contents; their perforated base and sides ensure good airflow, drainage of water and help keep the contents fresh.

PreLog has a loading capacity per container of up to 20 kg and stacking capacity of 250 kg. Its tare weight is constant and precise. Sizes are designed with different uses in mind: a shallow version exists for soft fruits that need to be handled in one layer only, and we offer a special small container for high value products that are sold in very small quantities.



### CLEVER MOVE BOX

Originally designed for home removals, the Clever Move Box (CMB) has now become a universal container for transporting valuable or vulnerable goods such as high-quality textiles, perfumes, pharmaceuticals and electronic components. With a seal, the contents can be secured against theft. The folding mechanism guarantees optimum security and stability when in use and a significant volume reduction when collapsed. The lid is hinged to ensure that it stays with the container even when opened. Clever Move Box has a 30 kg practical load performance and a stacking capacity above the norm for its size. Its flat base and the absence of ribs make this container suitable for handling on an automated conveyor.



### PRELOG 65314 S

This version of PreLog was initially designed for use in the automotive industry, but is suitable for any automated assembly process. Its wide, smooth base and straight side walls make the PreLog stable and suitable for conveying on all types of equipment. Its design optimises internal volume while in use and enables reduction to a minimal volume when folded down for return transport. A unique locking principle prevents unintentional folding from occurring.



### COLLAPSIBLE DISTRIBUTION CONTAINER

The Collapsible Distribution Container (CDC) is an excellent returnable transit packaging for a large number of products in the supply chain. Its key characteristic is that it is collapsible i.e. hinged in the middle of the side walls so that it can be folded right down. The absence of corner joints makes it highly stable and able to withstand being moved around on an assembly line. The handle openings have vertical ribs to prevent small products from falling out and this also reduces the risk of contents being pilfered. Thanks to the base and sidewall design, the CDC has a very low return freight volume.



## Putting Schoeller Arca Systems on the map

Schoeller Arca Systems is the global market leader in the field of returnable plastic packaging systems for materials handling. Here are some of the reasons why:

### WE'VE GOT THE PRODUCTS YOU NEED

Schoeller Arca Systems offers a very broad range of plastic materials handling products, including small and large foldable containers, intermediate bulk containers, big boxes, pallets, crates and trays for beverages and UN certified pails. If our existing products don't match your needs, we will co-operate with you to design a tailor-made solution.

### SUITABLE FOR MOST APPLICATIONS

Given our extensive range and the adaptability of our products, Schoeller Arca Systems solutions can be used for distribution, storage and even retail display in areas as diverse as the beverage and automotive industries; food processing and postal services; pool providers and pharmaceuticals.

### WE FOCUS ON YOUR CONCERNS

Two key principles govern all our product development: achieving smooth logistics and reducing our customers' total costs. Additionally, some products are designed to help strengthen your brand. The good news is: the economic use of raw materials and increased distribution efficiency that characterise our solutions also lead to a good environmental performance!

### WE INNOVATE FOR YOUR SUCCESS

Our success depends on yours. That's why we always start from the customers' standpoint and ask ourselves how a new design or technique might serve your purposes better. This way of thinking is reflected in every aspect of our product design, product development, mould design, injection moulding, decoration and recycling.

### WE CAN SUPPORT YOU NO MATTER WHERE YOU ARE

A worldwide network of manufacturing, sales and distribution locations enables us to satisfy our customers' global sourcing needs. So we can support you wherever you are now, and wherever you're heading in the future.

Operating in over 50 countries, Schoeller Arca Systems provides reliable, high quality plastic packaging systems and services. As an innovative and experienced development partner, we are committed to helping our customers reduce their overall logistics costs and enhancing product branding.

Our systems are used in a broad variety of industry segments including beverage, automotive, agriculture, retail distribution, postal services and pool providers. Through our own production facilities and selected licensee partners, we are able to combine a global presence with fruitful local partnerships.

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**Schoeller Arca Systems**

Creative solutions for better returns